

**datango Reports Revenue Growth in First Half of Fiscal year 2012**

**Fiscal Q2 Highlights: 29% growth in partner revenues, 13% growth in license revenues and improved EBIT performance.**

**Berlin, Germany and Westford, MA, USA, 26 October, 2011 –**

**datango AG, the leading independent provider of software that accelerates time-to-value and increases user acceptance of mission-critical systems, today announced results for the second quarter of fiscal year 2012.**

**Second quarter (July 1<sup>st</sup>, 2011 to September 30<sup>th</sup>, 2011) revenue grew by 5% versus the first quarter driving year-to-date revenue growth of 11% versus the first half of fiscal year 2011.**

**This growth in top-line revenue in the second quarter was fueled by a 13% increase in license revenues, a 29% increase in partner revenues and improvement in EBIT versus the same time last year.**

Chief Executive Officer, Oswald P. Zimmermann, commenting on the performance in the second quarter and first half of the year, said, "We have experienced particularly strong performance in our direct sales businesses within Central and Northern Europe during the second quarter and first half of our fiscal year. In addition, during the second quarter, our revenue from partners increased by almost 30% versus last year. This growth in partner revenue was due, in part, to sales in markets where datango doesn't have a direct presence as a result of our continued strategy to leverage partners to enter new markets around the world. During the second quarter, we also expanded our headcount in our UK, India and North American operations. Importantly, while we intend to continue grow and scale our organization accordingly, we remain focused on driving greater profitability from our operations, and our first half performance provides a good basis upon which we can do this during the second half of the year. Overall, I'm pleased to report a solid second quarter and first half to fiscal year 2012."

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During the second quarter datango added more than 35 new customers. datango also recognized revenue from several existing clients in addition to revenue from resellers and OEM partners such as Lawson Software, Epicor, Manhattan Associates and UNIT4. For more information visit [www.datango.com](http://www.datango.com).

**About datango:**

datango AG, founded in 1999 and headquartered in Berlin with offices in Europe and the Americas, provides software solutions that accelerate time-to-value and mitigate the risk of end user failure for mission-critical enterprise applications.

Profitable since 2004 and with the support of Hasso Plattner Ventures and EXTOREL since 2006, datango took over the "Knowledge and Performance Solutions" business unit of the Swedish company Enlight AB in 2007. datango now has more than 1,000 clients, millions of users and successful partnerships with leading system integration and enterprise software companies globally. For more information, visit [www.datango.com](http://www.datango.com).

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